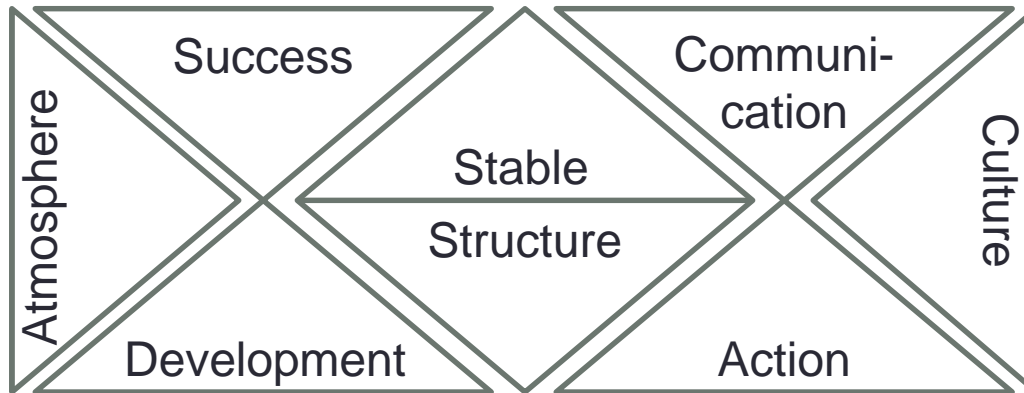


SANDRA KLINKENBERG

success through connection!

Statement



- Success needs stable structures
- Stable structures are the base for development
- Atmosphere and culture can be developed, if structures are coherent designed
- Requirement is a clear, true and sufficient extensive attitude in communication and action

Keywords

Bamboo instead of Steel for structures

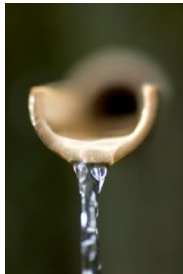
Bridge to the Team for changes

Your Pioneer for floating success



Sandra Klinkenberg






Specialist in Structure Development
since 1992



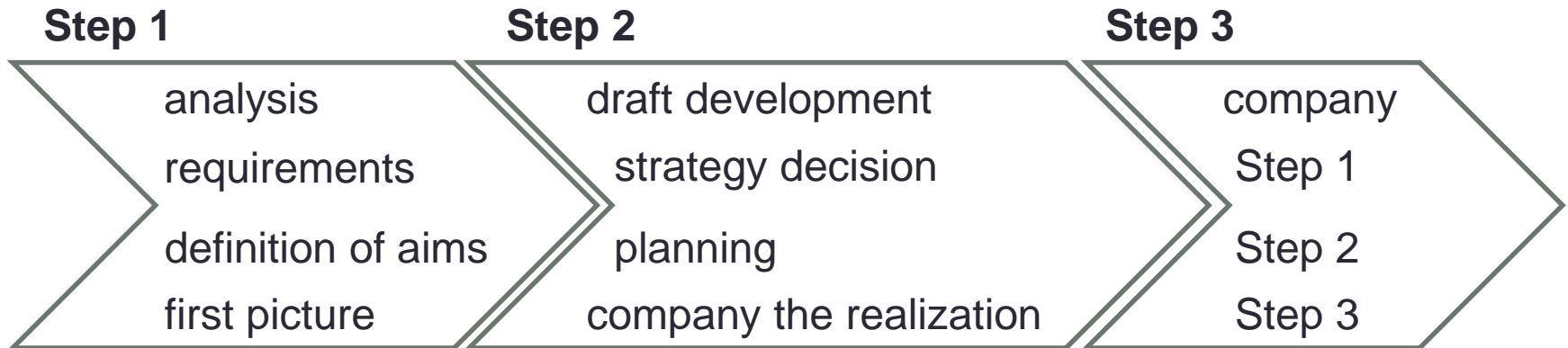
**Be soft
and powerful
like the water**

- 2011 EFQM Excellence Assessor and Validator
- 2009 EOQ CSR-Corporate Social Responsibility and Sustainability Manager
- 2004 DGQ Quality Manager and Internal Auditor
- 2004 Diploma Interior Design / Interior Architecture (ils)
- 2002 Business / Corporate Development Adviser and Project-Coach
» Advisory Business Economist (PhD), eq. MBA Management and Economics
- 1995 certified Trainer for Apprenticeship / Professional Training in Industry and Trade
- 1992 draft development, organizational consultancy, project and process management, sales and distribution, capital / investment goods

Content

Company	Products and Services	Region
<p>Sandra Klinkenberg Consultancy and Project-Coach</p> <p>Specialist for excellent structure development</p>	<ul style="list-style-type: none"> • Business Consulting and Structure Development • Sparring for Manager and Executives • Project Coaching and Training on the Job for Experts, Manager and Executives <p>Advisor, Manager and Entrepreneur Auditor, Assessor and Validator</p>	  
<p>KULTURclub by Sandra Klinkenberg</p> <p>Coaching-System</p>	<p>Module 1: Ways for sustainable decisions HUMAN - Capital - Invest</p> <ul style="list-style-type: none"> • Working Book • White Label • User-Seminars and Train the Trainer <p>Developer/Inventor and Master-Trainer</p>	 

Procedure



efficient – step by step – to success



BAMBOO	SERVICES
quick growing	Idea and Drafts
stable	Security
elastic	receptive for Changes
flexible	high ability for Compensation
versatile usability	functional System

Line of Action

- Advisory and accompaniment in complex programs
- Corporate Social Responsibility Management with focal point on Company / Organization and CSR
- Sustainability Management
- Project Management
- Process Management
- Organizational Advisory
- Quality Management
- Advisory for Structure Development at micro and macro level

Level	Process	Subject	Effects
Ethics & Values	Targets / Identification of occurrence	Management	Culture
best practice	internal Field of Controlling / Controlling activities	Information, Communication	CSR Image
Standard	Risk Assessment / Risk Reaction	Processes, Organization	Structure
Law / Justice	Monitoring	Realization	Liability Security

Methods

Corporate Social Responsibility Management

- Focal point on **enterprise / organization and CSR**
 - UN Global Compact, GRI, SA8000, BSCI, Ethibel, European Green Paper – Governance
 - ISO 26000ff, ISO 19011, (ISO 14000ff), ISO 9000ff, ...
 - Culture analysis according to Pfriemer and Handy, 4-Mat Learn- and Training System

Organizational Consultancy and Process Management

- EFQM – Model for excellent Management, Assessment and Validation
- Total Quality Management

Quality Management

- ISO 9000, ISO 9001, ISO 9004, ISO 19011
- PDCA, KVP, FMEA, QFD, Kaizen, Lean Management, 5S, M7-Management Tools, Statistic Methods for decisions

Project experience

- Leadership and accompaniment of many rough drafts, planning, steering and coordination in the project management (single and multi project management, incl. project portfolio structure)
 - Project development and draft with parts of urban development, constructions project up to 50 Mio. EUR
 - group overlap projects in telecommunication
eHR-Project: Identity- and Access / Account-Management
- Strategy and organizational projects (small, medium and large sized companies in different branches)
- Process development and Quality Management
Process Consultancy and support of Management Reviews and Process Assessments for checking the level of maturity according to RADAR-Logic and external audits

Experience at Advisory and Coaching

- Advisory and company of business process organisation and development, structure development
(Preparation, start and steering, Process and Change Management)
- Interim Owner and Director ◇ re-engineering a small sized company with coaching the employee for long term business development (annual rate of growth over 50% for several years in sales and earnings)
- Project-Coaching for Experts, Managers and Executives
- Internal Data protection Officer for the German Companies of a Canadian Group in tailored document destruction services
- Quality Manager and Internal Auditor
System and Process audits, Consultancy on base TQM even in reference to RADAR-Logic and company to re-/certification of ISO 9001 and EFQM

Contact

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