



Sandra Klinkenberg



SANDRA KLINKENBERG •
Advisory Business Economist
Sandra-Klinkenberg.de

personal data

SANDRA KLINKENBERG

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Fields of activity Advisor, auditor, expert, specialist, manager, executive – interdisciplinary, intercultural, cross-industry, cross-sector, cross-divisional –

Date of birth July 1975 in Germany

Profession **Advisory Business Economist**
liberal profession according to the catalogue of liberal economic advisory professions

Core competency holistic sustainable economy, business, corporate and organisational development •
STRUCTURE DEVELOPMENT

Expertise - Skills

- Structure development also infrastructures including analysis, risk, control and governance systems
- Target definition and strategy planning, development, integration
- Business, corporate and holistically organisational development, cultural development
- Sustainability, Continuity and Resilience; Business Intelligence BI
- Process Management; Process ergonomics - business process analysis, development and optimization, business process management and development; ESM, E2E, C2C
- Corporate Social Responsibility (CSR) and sustainability management – ISO 26000 / ONR 192500, SDGs, ESG, GRI, SEDEX, SMETA, etc.
- Quality Management and Business Excellence: Quality (QM) and Total Quality Management (TQM)
- BCMS, BCM Business Continuity Management ISO 22301 & IRBC, ISO 27031, ITSCM, IT-Service Continuity Management etc. incl. emergency and crisis management, IRBC, etc.; BSI 100 / 200-1 bis 4
- ISMS Information Security Management System ISO 27001, IT-Grundschutz, DIN SPEC 27076, NIS2, ...
- Project Management: project leader, PMO, organisation, coordination and management, phase planning, project consolidation, program und portfolio management, project development, project coaching, teambuilding and development, construction project management, change management
- Category Management; Big Data, AI, etc..; ESM, Enterprise-Service-Management, E2E, C2C, ...
- Proven references in the management of complex projects
- Successful negotiations at national and international level
- Provider and seeker in balanced manner - supporting and demanding with a clear focus
- Cooperative executive and team member, entrepreneurial manager, motivator
- Solution advisory in complex programs; Program and Project-Coach
- Sparring partner and project coach for professionals and executives
- Familiar with international group requirements and structures in management and development, across divisions

Summary of realized projects, chronological listing

15.01.2025 Webinar - Raising awareness of BLACKOUT prevention and preparation

07.11.2023 Impulse Seminar Sustainability, CSR – what now?

07/2020 – dato. Advisory and feasibility analyses incl. solutions and support

2018 – 01/2020 in different themes, industries and areas, like f.e.

- Advisory for operational capability and business continuity as well as operational emergency & crisis management, sustainability, management systems such as CSR, BCM, ITSCM, ISMS, Risk & Compliance, Governance etc. in a holistic sustainable approach for economic, corporate & organizational development

12/2016 – 02/2018 Advisor and Coach for IRBC – Readiness for Business Continuity

BCM, ITSCM, ISMS and RISK, Governance and Organisation etc.

Sector: Finance; Banking & insurance industry

- Content: Solvency II, KRITIS, EZB, MaGo, MaRISK, etc. as well as ISO, BSI, ITIL, ...
- Focus: 2nd LoD incl. 1st and 3rd LoD = holistic concept internal/external

01-03/2015 Advisor and project-related team-member

- Catalogue of failure data for safety & dependability analysis - project and organizational failure - incl. a general and generic data set -- Compilation and Author: Sandra Klinkenberg

reference: Aviation & Aerospace, Space; Astrium EADS – Airbus Defence & Space + Team – France, UK, Netherlands; Japan - JAXA

and many more - more information in f.e. a personal conversation

Studies, training, qualifications and certificates

I am an Advisory Business Economist ((PhD Level 8 EQR), eq. MBA Management & Economics) since 2008 – a liberal profession according to the catalogue of liberal economic professions

05/2024	KW20	Administration basics for AöR employees 3-day compact training course (Komma, Kiel)
06/2023	KW25	Representative of the association - BVMW e.V. Der Mittelstand. Federal association - Part II
03/2023	KW11	Representative of the association - BVMW e.V. Der Mittelstand. Federal association - Part I
12/2014		ISMB, DGQ Information Security Management Officer, P/ISMB/1402-133 (DGQ - German Society for Quality, Frankfurt am Main)
08/2014		BCM, Business Continuity Management, internal Auditor (4m2s GmbH, Switzerland)
07/2013		Vocation to DQS-UL CFS Auditor – SEDEX – (DQS, Frankfurt am Main) for 3 years
04/2011		EFQM Excellence Validator (EFQM, Brussels, Belgium; ILEP Germany) Model 2011
03/2011		EFQM Excellence Assessor (EFQM, Brussels, Belgium; ILEP Germany) Model 2011
12/2009		EOQ CSR & Sustainability manager, AT10CSR-12; 65265 – recertified every 3 years Corporate Social Responsibility & Sustainability manager, CSR/09/0004 (European Organisation for Quality, Brussels, Belgium; Quality Austria, Linz, Austria)
04/2004		DGQ Quality manager incl. internal auditor, P/QM/0406-005 (DGQ - German Society for Quality, Frankfurt am Main)
12/2002 - 01/2004		Diploma Interior design / Interior Architecture (ils, Hamburg)
01/1996 - 06/1996		Business Information Technology Certificate (Economic and Social Academy, Bremen)
01/1995 - 06/1995		Certification as trainer for apprenticeship / professional training in industry and trade (Chamber of commerce, Bremen)
1994		Seminar/Training Accountancy, Accounting and Business management, up to state certified accountant (Economic and Social Academy, Bremen)
08/1992 - 01/1995		Dual system - professional training shortened due to good knowledge and results, Commercial Clerk in retail - investment capital goods
08/1982 - 06/1992		school education; grammar school secondary leaving certificate in Lower Saxony, Germany

Languages

- German: mother tongue
- English: business fluent

IT

- Microsoft Office inclusive Visio and Project
- Lotus Notes
- Mind Manager
- INDART Professional®; INDITOR

curriculum vitae

07/2002 – dato

SANDRA KLINKENBERG • Advisory Business Economist, indep. Management Advisor
commercial & technical advisory, sparring partner for experts, specialists & executives, interim manager • Project coach • Representative, Officer • Appointee • Auditor • examiner, referent, ... – Services according to the definition of liberal professions – corporate & organizational development, management systems, ...

12/2023 – 02/2025

Risk Manager Open Source at an Institution under public law (permanent position)
... personnel adjustment due to budgetary situation

09/2015 – 11/2015

Director Training and Development, EFQM Brussels (permanent position)
Product harmonisation CSR; activities in preparation for amendment of EFQM model, ...
... personnel adjustment due to impending BREXIT

11/2014 – 03/2015

Consultant for a group of companies and Study counselling in economics, state-certified business economist, metropolitan region Hamburg and Hannover of a study provider in Bremen (permanent position) ... personnel adjustment due to reorganisation
& realisation of an order from my former company: *Space Industry – Catalogue of failure data for safety and dependability analysis - project and organisational failure - incl. a general and generic data set – Compilation and Author: Sandra Klinkenberg for ESA European Space Agency, integration of JAXA Japan Aerospace Exploration Agency*

09/2013 – 10/2014

Consultant for management systems, Software manufacturer, Hanover Reg. (permanent position)
Consulting, training and project coach for emergency and crisis management with in-house software; Area Manager for Qualification and Certification ... personnel adjustment due to operational reasons

07/2002 – 08/2013

Entrepreneur / owner – as well as inventor and developer for own products & service
Development Adviser and Project Coach, SK . Consulting and Development; KULTURclub, ...

08/1992 – 05/2002

employee, permanent positions in Germany (compact)

- Commercial. and technical advisor, sales field employee, conceptual interior architecture and design
- Area sales manager for Northern Germany, industry, lighting and illumination technology; Reorganisation of the sales area

Content of task: the user-specific drafts for area-design of interior finish, furnishing and equipment inclusive conference- and communication, parts of data- and building equipment.

in general:

Clients & Customer: small, medium (SME) and large-sized Companies up to corporate groups, authorities and state-institutions

Industries: f.e. Industries: Banking, insurance, retail, wholesale, logistics, consulting, services, law firms, industry, aerospace, science and research, energy and power generation, renewable energy, nuclear, government, insurance, television broadcasting, educational institutions, retail, food and beverage, construction, auditing, accountants and law firms, hospitals, clinics and healthcare, manufacturing, nuclear energy, engineering, industrial plants, cities and municipalities, real estate, architecture, IT, marketing and advertising, agencies, shipping companies, education, higher education institutions, catering, automotive industry, ICT services, telecommunications, finance, shipbuilding, space & defense, consulting services, international services, file, data and document disposal and destruction services, engineering, e-commerce, travel and tourism, nuclear power, manufacturing, manufacturing industry, general- / consulates and embassies, ...